

Message Text

UNCLASSIFIED

PAGE 01 SEOUL 02270 220225Z
ACTION COME-00

INFO OCT-01 EA-09 ISO-00 EB-08 PASS-00 /018 W
-----220505Z 032383 /17

R 220200Z MAR 77
FM AMEMBASSY SEOUL
TO SECSTATE WASHDC 2763

UNCLAS SEOUL 2270

E.O. 11652: N/A
TAGS: BEXP, KS
SUBJECT: COMMERCIAL INQUIRY

TO: MR. ROBERT O. LARSON
ROBERT LARSON AND ASSOCIATES
1221A SUPERIOR AVENUE, SHEBOYGAN, WIS. 53081
PHONE: (414) 458-9351

IN RESPONSE YOUR LETTER OF MARCH 7 EMBASSY HAS MADE INQUIRIES
AMONG MAJOR PLYWOOD MANUFACTURERS AND FURNITURE AND LUMBER
COOPERATIVES CONCERNING MARKET FOR PAULOWNIA TOMENTOSA LOGS
IN KOREA. NONE OF THE FIRMS WE CONTACTED WERE INTERESTED IN
YOUR LOGS WITH THE EXCEPTION OF BORNEO MERCANTILE CO., LTD.,
299 MANSOO-DONG, NAM-KU, INCHON, KOREA WHICH MIGHT BE INTERESTED
IN PURCHASING 100,000 BOARD FEET PER MONTH IF PRICE, QUALITY
AND COLOR ARE SATISFACTORY. SUGGEST YOU TELEPHONE MR. LEE KE-
HAM, CHIEF-BUSINESS SECTION, BORNEO MERCANTILE AT INCHON 8-0351
WHEN YOU ARRIVE IN JAPAN TO EXPLORE POSSIBLE MARKET WITH THAT
FIRM DIRECTLY BEFORE CONSIDERING A BUSINESS TRIP TO KOREA.
REGARDS, BRYANT, COMMERCIAL ATTACHE.

AMERICAN EMBASSY
SEOUL KOREA
STERN

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.
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NNN

Message Attributes

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Subject: COMMERCIAL INQUIRY TO: MR. ROBERT O. LARSON ROBERT LARSON AND ASSOCIATES
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